

A Brief Biography of Prof. Hassan M. Wageih Hassan
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Key contributions to intellectual , academic and cultural life :

In OUDA-UNDP's words Dr. Hassan Mohamed Wageih has been recognized, by many academic and non-academic circles, as Egypt's leading expert in Linguistics of Negotiation and Cross-Cultural Communication.

With B.A in English and Linguistics from **Al Azhar University** FLT in 1977 and M.A. in Foreign language Education and Applied Linguistics from **the University of Texas, (1981)** M.S in theoretical Linguistics with application on media interactions (1985). & Ph.D. in Linguistics and Political Science **from Georgetown University (1989)**, Dr. Wageih has many publications. In the last three decades, he has continued to add up to his contributions in building up a new Interdisciplinary and culturally-specific area of scientific inquiry for studying the negotiation and the cross cultural communication complex processes in crisis and non-crisis situations from the perspectives of Linguistics, Political Science and International Relations. His work is well received by both academicians and practicing experts from different specializations. He received many academic and non-academic medals of honor and formal invitations from political analysts, legal and media experts, conflict managers, discourse analysts, psychiatrists, interfaith interactants and business consultants to speak in the institution of their affiliations. Dr. Wageih found out that many of them have identified strongly with the models he has been introducing and they have considered that the interdisciplinary area of **Linguistics of Negotiation** should be perceived as a sub-field of their own academic disciplines and programs.

. In 1994, his very widely circulated and highly quoted interdisciplinary book in the Arab world, entitled '**An Introduction to A Science of Social & Political Negotiations'**(**MOKADEMAH FI ELM ALTAFAWD AL EGTEMAAY WA ALSIASI- Alem Almerafah –Kuwait 1994**) was awarded the **state prize** for Economic & Legal Sciences, Political Science Branch. The political scientists and international relations figures who refereed and nominated his book for that prize considered his work and the interdisciplinary area of linguistics of negotiation as a theoretical & practical innovative extension of their academic discipline in Political

Science. Extensive Media and Academic coverage of this book in the Arab World continued since its publication in 1994. After the 25th of January 2011, and 30th of June 30th 2013 revolutions, several commentaries considered the book as laying a new culture software that represents a normative inclusionist scenario that need to be cultivated, developed and disseminated in the programs of the concerned Arab institutions to help in upgrading the level of strategic thinking, democratization and the collective negotiation processes. Dr.Wageih has authored four related books out of the matrix of **AL Mokademah** book along with many published research papers which in their totality elaborate on a normative scenario that may help in activating societal values of progress and act as a point of departure from the traps of **an ongoing state of polarization, authoritarianism, exclusionism, one-way communication** and low synergy culture. Many readers and HR experts who used the **Mokademah book** and its related literature in their programs, found out that the illustrative cases included uncover the negative culturally-specific practices that usually go unnoticed on the social, administrative and political levels and have caused a great deal of miscommunication ,or in some cases, caused utter societal communication failure in managing very critical social , administrative or political crises with grave consequences. Several of such Cases were also used in some international contexts. In their joint series of workshops -May 1996- on negotiating skills, **UN- OUDA** with **Harvard** Graduate School of Education HGSE and Harvard Institute For International Development HIID have used some of such illustrative cases in these workshops, which were conducted in Egypt, where the author was a co- trainer with Harvard Linguistics professor Kay Henry . In 2015, the International **Radio of China** dedicated several episodes to discuss and review the content and the positive culturally specific impact of the Mokademah book along with its related literature authored by prof. wageih in his endeavor to contribute in cultivating a culture of positive collective negotiation on a larger societal level .

The Interdisciplinary Education and the Impact Factor of Ph.D. Dissertation:

The cornerstone of Dr. Hassan Wageih scientific work lies in his intensive academic interdisciplinary programs which was culminated by his interdisciplinary doctoral dissertation.

In his Ph.D. Dissertation at Georgetown University, 1989, (entitled: **A Linguistic Analysis of Mechanisms Underlying Power in International Political Negotiations**), he has introduced an interdisciplinary discourse analysis model that demonstrates the problems and weaknesses of lopsidedness and adisciplinarity in the dominating models of power analysis . Consequently, he has provided a deeper taxonomic analysis of power mechanisms, asymmetries and interdisciplinary competencies in the negotiation and cross-cultural communication processes in crisis situation from the perspectives of **Linguistics, Political science and International Relations**. The interdisciplinary discourse analysis model that he has introduced to provide a comprehensive power taxonomy was cited in several academic areas such as **Sociolinguistics , Critical Discourse Analysis (CDA), Textual Cultural Analysis Studies, Conflict Management, International relations, Cross-Cultural Communication and Diplomatic History**.

His PHD dissertation was published electronically by Georgetown University jointly with **Michigan University** (U.M.I – Ann Arbor , MI48106-Order Number 9009821). Citations of the dissertation could be found under several social sciences domains. The vertical interdisciplinary nature of that dissertation could be gleaned from the following citations:

In China (TSINGHUA University): The dissertation was recognized and selected under the domain of **Sociolinguistics**. According to the wording of the supervisors of the sociolinguistics program in that university they have selected:

"Well-balanced, and cutting-edge collection in the area of Sociolinguistics"
(<http://webcatplus.in.ac.1p/webcatplus/detailsbook/6161121.html>).

In France : **The dissertation was cited under the domain of pragmatics.**

-Bibliographie Linguistique de L'annee 1993/ Linguis: Et complement des annees (4529)

In Britain : The dissertation was cited under the domain of **Diplomatic History**.

(SHAFR) **Oxford Journals** " Doctoral Dissertations in U.S Foreign Affairs and Diplomatic History (1991) (15) (2) By Edward Coedeken.

In the USA : The dissertation was cited in the following sources :

- The Modern Language Journal, 74 Issue 3 (1990) 0026-7902-90-0003-352

By David Benseler (Pages 352-367).

- Doctoral Degrees Granted in Foreign Languages in the United States 1989

- The dissertation Proposal was cited in "**That's Not What I Meant : How Conversational Style Makes or Breaks Relationships.**" (Best Seller) Ballantine Books. New York 1986, by :Dr. D.Tannen – Georgetown University, Linguistics Department .(pp. 199-200-p.205)

- In **Perdue University**, the dissertation was cited under the domain of **cultural studies** :

Hassan, Hassan, M. Wageih, A Linguistic Analysis of Mechanisms Underlying Power in International Political Negotiations. Dissertation Abstracts International 1990 May v.50. p.3567 A.

(CLLC web. Ol.5 Issue 4) Dec. 2002. Bibliography Xianfeng Mon and Kovala, Comp.

“Selected Bibliography of Textal Analysis in Cultural Studies.”

#[http://docs. Lib. Perdue.edu/CLC web/vol.4/issue4/9#](http://docs.Lib.Perdue.edu/CLC web/vol.4/issue4/9#)

- **In Georgetown University**, Jointly with **Michigan University** the dissertation was electronically published and came under the domains of **Linguistics**, “**Diplomatic Negotiation**” and “ **International Disputes**”

In the Arab World:

The dissertation was cited under the following domains :

- **Political Science – Linguistics – Cross-Cultural Communication** in several academic journals.

Main Content of the dissertation

Applying the theoretical interdisciplinary Discourse Analysis Model introduced in his Ph.D. dissertation ,Dr. Wageih has provided analyses of the mechanisms underlying power in asymmetric negotiations processes during key international crises such as **1956 Suez Crisis , 1973 October war crisis, the Achille Laura** crisis that reflected a time of tension in the American Egyptian relations ,and the **American – Vietnamese crisis** along with other cross cultural negotiating situations. The interactional encounters of key historical political and media actors were under scrutiny. In relation to political actors the discourses of the following actors were particularly addressed : **Anthony Eden ,Gamal Abdel Nasser , Anwar Sadat , Henry Kissinger, General Von Nguyen Giap , Dwight D.Eisenhower - Winston churchil, , Abdulghani Algamsy , Menachem Begin, Richard Nixon and Yasser Arafat, among others.** .In Relation to well-known media figures the dicourses of the following actors were addressed: **Oriana Fallaci,Walter Coronkite,Ted Koppel and Muhammad Hassanein Heikal among others.**

Contributions to Media Interactions and Training Programs :

In the area of Media Negotiation processes, Dr. **Wageih** s regular newspaper articles for **Al-Akhbar, Al-Ahram, and the Egyptian Gazette** , for several years ,were widely read. He participated in several research activities with **Ahram Center for Strategic and Political Studies.**

- He contributed in establishing **Al-Ahram Regional Press Institute** (In Al Ahram institution in Cairo) by providing a new interdisciplinary Linguistics of Negotiation – based Media Program for training journalists (1990-1996). -He extended this media training mission by providing similar programs for educating the undergraduate students at **Akhbar El-youm Academy** in Cairo (2000-2003).

- He has contributed to the civilizational dialogue program, Faculty of Economics & Political Sciences (FEPS), **Cairo University**, by providing research on cases that deal with media and conflict management ..

- He has the certificate of **Salzburg Seminar 1995** for his work concerning "The Impact of Media on Politics, Public Policy and World Events".

Diplomatic Training:

-He has provided extensive diplomatic training courses in **the Diplomatic Institute** in the, Egyptian Foreign Ministry in the nineties.

-He received formal invitations to visit and lecture in diplomatic institutes in **Sultanet of OMAN** and **KSA** to address the recent trends in Diplomatic Training .

-In April 2008 He was asked by the **Arab Administrative Organization** in the **Arab League** to participate in the first annual conference for the directors of the Diplomatic Institutes in the Arab World held in Cairo . The paper given provided a critical account of the existing gaps in diplomatic training .The title is “The Cross-cultural Communication Gap and its Negative impact on Developing the Arab Diplomatic performance.”

- He is a consultant with the **Leadership and Management Development Center (LMDC)** in Cairo . In 2005, he acted as the academic director of the program on: **Contemporary Trends in Diplomacy & Diplomatic Training** for 2 years.

-In 2014, He provided a series of workshops on Media and Conflict Management for African participants in **Cairo International Center for Conflict Resolution and Peace Building** ,The Egyptian Ministry of Foreign Affairs.

Formal professional Posts and key Teaching Experiences :

-He acted as the Chairman of English and Linguistics Department. For 2 terms from 2008/2013 in the faculty of Languages and Translation(FLT,) Al- Azhar University.

- He is a tenured professor at FLT in Linguistics Department.

- He has been on leave from **Al Azhar University** .

- He assumed the post of acting vice dean for graduate studies at FEPS, FUE and currently, he is the chairman of political science department, FEPS , **Future University in Egypt FUE**.

He has taught formal academic courses at **the University of Texas at Austin** in 1988 and **Georgetown University** , 1989 in the United States.

- Dr. Wageih has been teaching graduate MIBA courses at **ESLSCA** Egypt in the area of Negotiation and Cross-Cultural Communication . He also taught models of change management in the DBA program .

-He has taught MIBA courses in Cross-Cultural Communication and Business Law in the **Arab Academy For Science and Technology and Maritime Transport –Graduate School of Business-**.

-He contributed to the graduate program of the faculty of Economics and Political Science-Cairo University-**The EURO-MED PH.D. Program** 2008-2012. He also taught several courses on International Negotiation in FEPS Negotiation Diploma.

- He provided several lectures in **the Police Academy** and in **Nasser Academy** in the area of crisis Management and intercultural negotiation

- He taught at Al-Imam Muhammad Ibn Saud University courses in Applied Linguistics- Teaching Methods –Syllabus Design- Psycholinguistics and Contrastive Analysis.From 1996-2001.

United Nations:

- He has provided consultancy and training courses to several national and international organizations including **OUA** (Operational Unit for Development & Assistance, Ministry of Foreign Affairs which has a partnership with **UNDP**).

- He was selected to be a planning committee member AC for the United Nations University –**The ACUN Millennium Project**, 1996.

- He provided training courses for **UN WHO**.

- He participated in UN population Conference (**ICPD**) held in Cairo5-13, 1994 by providing training for the Arab NGOs who participated in that conference.

Interfaith and Intercultural Conferences and Interactions :

- -He participated in many interfaith conferences and cross-cultural communication interactions in **Al Azhar** for several decades.

- -He participated in the activities of **Al Azhar Observatory** for Combating Extremism.

- - He participated in several interfaith conferences and interactions in U.S.A ,Europe and Asia.

- - He was nominated by the Grand Imam of **Al Azhar** to participate in what came to be known as Berlin Conference in May 2017, organized by **the German Ministry of Foreign Affairs** as an extended conference with several modalities to establish a new Interfaith Diplomacy to encounter extremism and violence.

He was a member of **The Supreme Council For Islamic Affairs, foreign Relation committee, Ministry of Endowments** from the nineties till 2008. The Council has published the following book by Dr. Wageih in English and Arabic :

“ Towards a Negotiating Strategy to Manage the Islamophobic Crises:

Analyzing the Interactions of the International Experts Sessions From 2004-2007”.

-He acted as a member in Al Azhar team for the dialogue with **Vatican**.

- He appeared in many radio and T.V. shows to provide analyses on Social, political, academic, cultural and interfaith issues. .

- Arab-West Report (**AWR**), Center for Arab-West Understanding (**CAWU**), and Center for Intercultural Dialogue & Translation (**SIDT**) have conducted several interviews with Dr. Hassan Wageih . **AWR** also invited Dr. Wageih to respond to issues that reflected cases of Cross-cultural communication incompatibilities. As just examples:

- **“ Managing Emotionally-Loaded Crises in the Context of an ongoing Communication Gap between the Arab-Islamic World and the West Analyzing the incompatible perceptual Frames of the Danish Cartoon Crisis as an example” AWR Electronic Magazine, 2006 ,Week16,art.11.**

- **A Response to Lord George Carey lecture on combating Terrorism : “The Current and future Challenges of setting an Effective Maxims in Interfaith-Intercultural Encounters to Face the Roots of Terrorism “ AWR July 2018.**

- **AWR** has translated and published many newspaper articles for Dr. Wageih.

N.B.: For internet search you may use both Hassan Wageih or Hassan, Hassan M. Wageih, Hassan Wagih or Wajih or Wagiuh.